

# Membership Renewals

The authoritative voice of the EMEA loan markets

## CEO message

#### Dear valued members,

Thank you for your continued support and engagement with the LMA throughout 2024. Your commitment has been crucial in helping us enhance capital flow to borrowers through our comprehensive offerings—spanning education, events, market standards, and thought leadership, supported by impactful advocacy and knowledge sharing.

With your support, we've strengthened the EMEA loan market and promoted liquidity, transparency, efficiency, and sustainability. This year, we expanded our membership categories to better reflect our diverse community, introducing a new Institutional Investor category and a soon to launch intuitive documentation portal, which will include both advanced search capabilities and complimentary access to an exclusive member version of LMA.Automate. As a result, some members will see a fee adjustment for the first time in many years.

Your involvement is vital to maintaining LMA's standards and advancing our industry. I look forward to another year of collaboration and achievement, helping both you and the broader market to grow and thrive.

Best wishes, Scott McMunn



## Ascend with confidence and reach new heights in the loan markets



## Supporting your success through 2025

#### Global Community

Be part of the LMA family, across over 870 members, and across the broader loan ecosystem – allowing networking, collaboration, and business growth.

### Thought Leadership

Access to regular thought leadership and opinion pieces, delivered by leading experts in the industry - supporting your business.

#### Market Intelligence

Access proprietary data and information enhanced by market assessments and intelligence insights - weekly blogs, alerts, updates, podcasts, interviews, and Q&As.

## Regulation & Advocacy

Stay informed with the latest regulatory and advocacy updates helping you to navigate industry changes and ensure compliance.

### Loan Operations & Settlement

A focus on improving efficiency and transparency of primary and secondary operations – reducing settlement times, delivering best practice, introducing leading technology.

### LMA Academy, Player & Events

Attend events, listen to podcasts, watch on-demand webinars, and participate in training programs designed for your needs to stay informed and reach the top of the mountain.

#### LMA Automate

Exclusive - a powerful, new documentation portal, featuring pre-automated templates, exclusive content.

Delivering time savings of up to 12 hours per document, and advanced search for all LMA documents.



## Built on continued progress through 2024

LMA Family – Member Firms

872

Unique individual subscribers

97K+

LMA Country Reach

66

LMA.Automate with potential variations

100K+

Reducing settlement times

|25% in √2024 Webinar & Recording Page views

**14K** 

Website Traffic

214K

Number of In person events held

40+

Webinars & Recordings Numbers

24

LMA Annual Conference registrants

5K+

## 2025 Membership categories

#### New categories in 2025

	Full	Institutional Investor - Full	Multinational Law Firm	Multi Office Law Firm	Single Office Law Firm	Associate Member	Africa	Academic
Fee	£16,000	£12,500	£16,000	£10,000	£6,500	£10,000	£3,000	£5,000
Board and Voting Role	<b>\</b>		New Advisory	×	×	×	×	×
Committee and Forum Membership	<b>~</b>			<b>~</b>	Invite Only	<b>\</b>	Africa	×
Access to Docs Suite via Automate	<b>~</b>			<b>~</b>		<b>~</b>	Africa	Invite Only
Courses and Training	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>	<b>✓</b>	<b>~</b>	Africa	Invite Only
Events and Seminars	Extra Places	Extra Places	Extra Places	<b>\</b>	<b>~</b>	<b>~</b>	Africa	Invite Only
Legal and Regulatory Updates	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>	Africa	Invite Only
News, Op-eds, Other	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>
ESG Initiatives	<b>~</b>	<b>~</b>	<b>~</b>	<b>\</b>	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>

#### Loan Market Association

