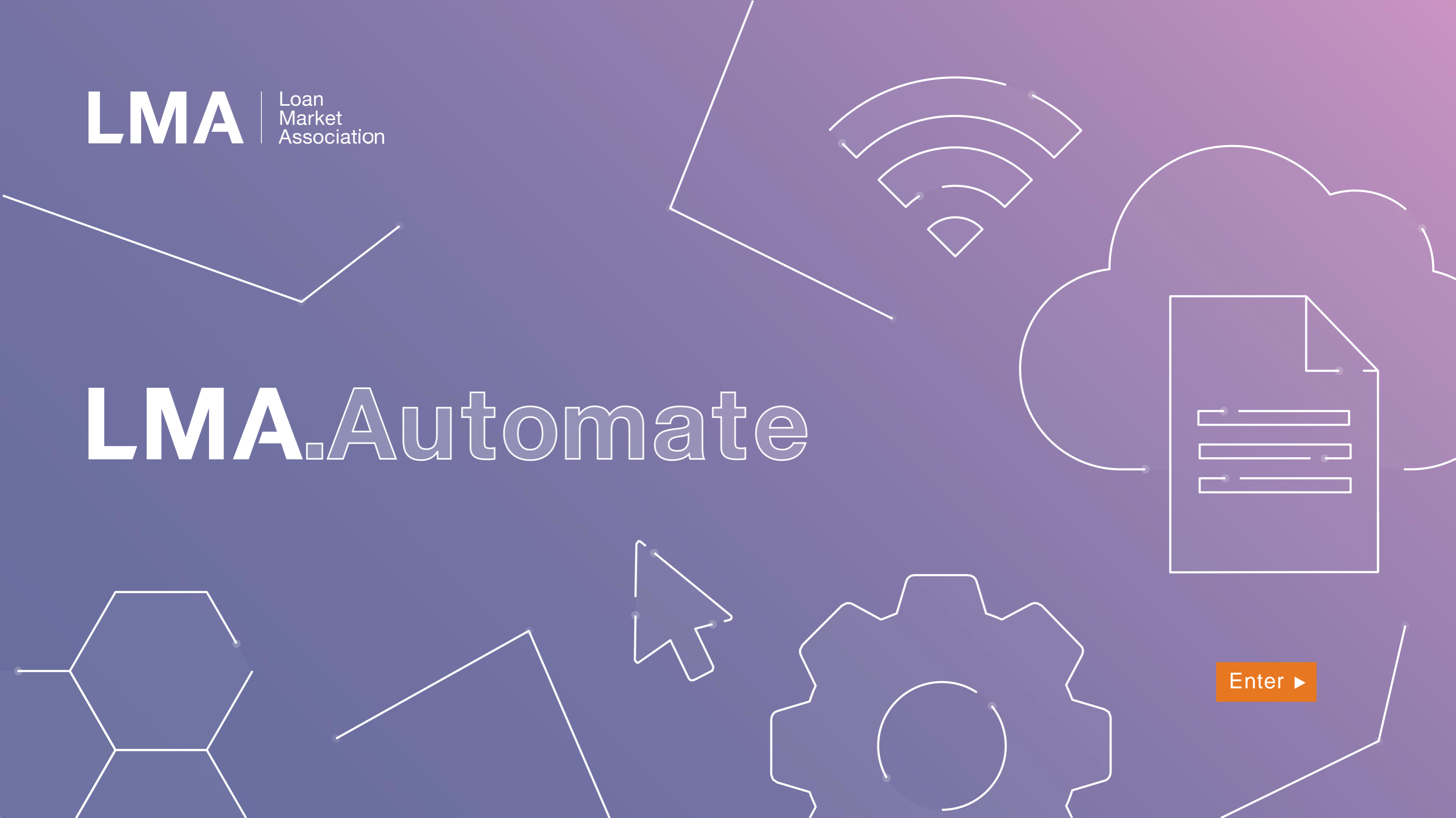


# LMA.Automate

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## What is LMA.Automate?

- An end-to-end platform with a focus on the automation of LMA template documents, but with the functionality to cater for the entire document drafting lifecycle, including:
  - **Automation**
  - **Internal collaboration**
  - **External negotiation**
  - **Analytics and data reporting**
  - **E-signature**
- A service available to existing LMA members, initially for a limited, agreed free trial period, and thereafter for a competitive annual subscription, based on number of individual users
- A cloud-based platform powered by Avvoka software and fully hosted by Allen & Overy on a private Microsoft Azure cloud environment



## Which LMA templates have been automated?

- The following LMA template documents are available on the platform:
  - **Confidentiality Undertakings**
  - **Mandate Letter**
  - **Investment Grade (IG) Term Sheet**
  - **Corporate Lending Facility Agreement**
  - **Real Estate Finance (REF) Facility Agreement**
  - **REF Term Sheet**
  - **REF Security Agreement**
  - **Secondary trade confirmations – *NEW***
- Further development of the automated documentation suites, in accordance with Subscriber demand, is expected in due course.



## What are the main benefits of LMA.Automate?

- Service provided directly to institutions by the LMA, the leading industry body for the EMEA syndicated loan market
- Cost efficiencies to be gained by virtue of the fact that the platform will be made available by the LMA to a large number of institutions/users (economies of scale)
- Legal thought behind automation process provided by experienced magic circle law firm with two decades of documentation automation expertise
- Solution specifically created with the needs of the market in mind: intuitive and easy to use, LMA.Automate benefits from comprehensive user testing by a range of syndicated loan market participants, including financial institutions and law firms
- Simple, user friendly and flexible automation with no knowledge of computer programming required to enable institutions to undertake bespoke additional automation if they wish to do so, beyond that offered by each base LMA template
- Solution capable of converting documents into structured data, to facilitate reporting and data analytics
- Solution enables multiple users to collaborate on the same document, subject to the relevant permissions being activated. Permissions are flexible and set up by the institution directly
- Solution enables negotiation with a counterparty through external edits and the ability to “pass the pen”





## Free Trial Period

- All new subscribers to LMA.Automate benefit from a **one month free trial** of the service.
- Assuming no cancellation, subscription to LMA.Automate is automatic with annual subscription (payable quarterly) based on the number of users (see next slide for subscription levels).
- The LMA is keen to ensure adoption through making the platform accessible and encouraging pilot use through the free trial period and low cost of subscription

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## Disclaimer

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